



Professional Profile: Jim Reichert 2013

Name: Jim Reichert

Title: Vice President - Business Development

Company: Kensington Vanguard National Land Services

Location: New York, N.Y.

Birthplace: Smithtown, N.Y.

Education: Fairfield University, Fairfield, CT

First job outside of real estate: Media buyer, Grey Advertising

First job in real estate or allied field: Sales for Stewart Title

What do you do now and what are you planning for the future?

Presently, I'm a national sales rep for Kensington Vanguard National Land Services here in Manhattan. In the future I hope to become a more integral part of the growth & management of KV and plan to put my vast network of connections to work and collaborate with my clients investing in real estate around the country.

How do you unwind from a busy day in real estate?

Running along the East River in Carl Schurz Park and cooking a good meal.

Favorite book or author: "White Fang" - Jack London

Favorite movie: "Top Gun"

Last song you downloaded? "Thrift Shop, Macklemore"

One word to describe your work environment: Entrepreneurial

Rules to live by in business: Patience is a virtue, but persistence to the point of success is a blessing. Never, ever, burn any bridges.

If you could invite one person to dinner (living or dead) who would it be and where would you go? Abraham Lincoln. Todi, Italy.

What is your dream job? I know many ppl will say I'm living my dream and doing exactly what I want to be doing, but I'd have to say either a singer/musician or NFL quarterback.